



Thomas E. Borrego, J.D.

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Executive Biography

Building relationships, trust and rapport then brokering these relationships into partnerships and alliances for nonprofit institutions is what energizes most development professionals.

Tom Borrego is one of those people who takes these actions and creates results for the mission of the organizations he serves. With an enthusiastic and genuinely friendly attitude, Tom radiates a sincere passion for what he does and shares it with donors, volunteers and staff.

A lawyer by training, Tom earned his juris doctorate degree (J.D.) in law from Washburn University School of Law in 1993 and a bachelor degree of science (B.S.) from Wichita State University in 1989. While in law school, he enjoyed his work on volunteer boards and his interaction with the community so much that a career in philanthropy became his passion. Tom was given an opportunity to explore this career option by his good friends at Big Brothers and Big Sisters of Sedgwick County. There he learned the fundamentals of special events and corporate giving. Following that campaign, he spent a year with the Sedgwick County United Way raising funds for their annual corporate campaign.

Having successfully completed two years of fundraising, Tom was selected to serve his alma mater, Wichita State University, as a director of development for the Wichita State University Foundation. It's at WSU that he learned the art and science of major gift fund development. Working with alumni and friends in the Schools of Business, Health Professions and University Libraries, he sought support for scholarships and the needs of the Ablah Library. Because of his legal background, he was promoted to Director of Planned Giving working with alumni to establish gifts through their estates to support the university.

After four years, a leadership opportunity was offered to Tom by Presbyterian Manors of Mid-America, Inc. (PMMA) to serve initially as their Director of Planned Giving and soon promoted to Vice President of Development. Overseeing the fundraising for 18 locations in Kansas and Missouri, Tom managed the annual, major and deferred giving programs for the organization. His leadership provided the guidance necessary for the completion of two capital projects in Olathe and Salina, Kansas. Beyond his fundraising duties, Tom provided strategic planning for the corporate office as it prepared for a major building project in St. Louis, Missouri. As a part of the leadership team, Tom was able to provide a clear and direct vision for the organization as it weighed opportunities to expand into new markets.

Seven years later, as Newman University transitioned from a president, a capital campaign for the construction of a new library hung in limbo. Tom was given the challenge of raising \$2 million dollars in 9 months to meet a challenge grant. A determined campaign committee rose to that challenge and a \$1 million grant was obtained as a result of his efforts. Under his leadership as Vice President for Institutional Advancement, a pedestrian plaza was constructed, a new president inaugurated, a special

event that once raised \$20,000 was now generating nearly \$100,000 annually, and a focus on scholarship fundraising was established. His responsibilities expanded to marketing, alumni relations and university archives.

After serving at Newman University, Tom joined Sterling College's Advancement staff but was quickly recruited to the Hutchinson Regional Health System as their Vice President for the Foundation and Health System. While at HRHS, Tom directed the \$32 million Foundation to expand their donor database and identify funding opportunities for the Health System. In addition to his duties with the Foundation, Tom served as the interim compliance officer to oversee an Office of Inspector General's Corporate Integrity Agreement, as well as overseeing the dietary and facilities department. Tom led a change in the delivery of food service to staff by moving to a healthier menu and selections which received recognition from the Kansas Hospital Association (2015).

Tom was recruited back to Wichita, KS to lead the fundraising efforts for the Advanced Learning Library, a \$32 million project that partnered public and private funding to create a new downtown library. The fundraising activity provided nearly \$9 million to the project.

After the completion of the library project, Tom was recruited to serve as the Executive Director of the Butler Community College Foundation and Special Assistant to the President at Butler Community College. Tom oversees a \$14 million Foundation and serves on the President's leadership staff.

Tom remains active with organizations by volunteering his time to the Kansas Hispanic Education and Development Foundation (KHEDF) as President, the Goddard Education Foundation (GEF) as President, Evergreen Revitalization Project as a committee member, the St. Margaret Mary Catholic School Classroom Renovation Project as Campaign Chair and the Association of Fundraising Professionals of Greater Wichita (AFP) as a board member. Tom has recently completed his involvement with the 2020 Class of Advance Kansas, which promotes diversity and inclusion in the workplace.

Tom has served as President of the Board of Directors for Senior Services of Wichita, Inc., La Familia Senior Center, and Grace Med Clinic. He is also a member of Sigma Alpha Epsilon Fraternity and past president of the Hispanic American Law Student Association (HALSA).

Tom resides in Wichita, Kansas with his wife Christine, who is a teacher at Bishop Carroll Catholic High School. Tom has two adult children, John (son) and Morgan (daughter) and five grandchildren.